

**Andrea Galli** Chief Executive Officer  
**Marco Vaghi** Chief Financial Officer  
**Davide Merlini** Chief Technical Officer  
**Cristina Pagani** Head Business Unit Switzerland & Austria  
**Andrea Polli** Head Business Unit Italy  
**Roberto Schürch** Head Business Unit International

Business Units Management

Group Services

Business Unit — Switzerland & Austria	Business Unit — Italy	Business Unit — International	Business Unit — Latin America (LATAM)	Group Services
<p><b>Cristina Pagani</b> Head BU Switzerland &amp; Austria</p> <p><b>Werner Kalunder</b> Head of Northern market area  <b>Markus Berweger</b> Head of Eastern market area  <b>Stefano Guandalini</b> Head of Southern market area  <b>Flavio Maccanelli</b> Head of Western market area  <b>Adrian Fontana</b> Head of Construction Mgmt</p>	<p><b>Andrea Polli</b> Head BU Italy</p> <p><b>Paolo Fontana</b> Head of Design  <b>Stefano Torresani</b> Head of Construction Mgmt</p>	<p><b>Roberto Schürch</b> Head BU International</p> <p><b>Barbara Bitetti</b> Country Manager France  <b>Guido Barbieri</b> North Europe Area Manager  <b>Elisa Comis</b> North America Area Manager  <b>Marco Ruggiero</b> East EU/ Asia Area Manager</p>	<p><b>Andrea Galli</b> Head BU LATAM</p> <p><b>Carlos Costa</b> Commercial Director LATAM  <b>Pierluigi Nionelli</b> Country Manager Argentina  <b>Giovanni Como</b> Technical Director</p>	<p><b>CFO</b></p> <p>Finance</p> <p><b>Marco Vaghi</b> Chief Financial Officer</p> <p>HR</p> <p><b>Irina Weber</b> Human Resources Officer</p> <p>IT</p> <p><b>Marco Vaghi a.i.</b> Information Technology Officer</p> <p><b>CTO</b></p> <p>Sales &amp; Quality</p> <p><b>Chiara Davi a.i.</b> Sales &amp; Quality Group Coordinator</p> <p><b>CEO</b></p> <p>Innovation</p> <p><b>Fabio De Martino</b> Chief Innovation Officer</p> <p>Marketing &amp; Communication</p> <p><b>Luca Cereghetti</b> Chief Communication Officer</p>
<p>Market area North</p> <p><b>Werner Kalunder</b> Head of office Zurich  <b>Andreas Egli</b> Head of office Rapperswil  <b>Tobias Ressnig</b> Head of office Aarau</p>	<p>Milan (Lomazzo)</p> <p><b>Paolo Fontana</b> Head of office</p>	<p>Israel (Modi in)</p> <p><b>Dan Tzaker</b> Country Manager</p>	<p>Perù (Lima)</p> <p><b>Sergio Aviles</b> Head of office</p>	
<p>Market area East</p> <p><b>Markus Berweger</b> Head of office St.Moritz  <b>Ruedi Waldburger</b> Head of office Chur  <b>Ruedi Waldburger a.i.</b> Head of office Ilanz</p>	<p>Rome</p> <p><b>Marco D'Elia</b> Head of office</p>	<p>France (Paris)</p> <p><b>Barbara Bitetti</b> Country Manager</p>	<p>Chile (Santiago)</p> <p><b>Andres Alvares</b> Head of office</p>	
<p>Market area South</p> <p><b>Fabio De Martino</b> Head of office Lugano  <b>Simon Züger</b> Head of office Roveredo  <b>Alessandro Pederzani</b> Head of office Locarno  <b>Francesco Veronesi a.i.</b> Head of office Visp</p>	<p>Trento</p> <p><b>Marco Meneguzzer</b> Head of office</p>	<p>Australia (Melbourne, Sydney)</p> <p><b>Lorenzo Facibeni a.i.</b> Country Manager</p>	<p>Argentina (Buenos Aires)</p> <p><b>Pierluigi Nionelli</b> Head of office</p>	
<p>Market area West</p> <p><b>Jacques Fournier</b> Head of office Sion  <b>Guillaume Kühni</b> Head of office Lausanne  <b>Alexandre Wicht</b> Head of office Fribourg</p>	<p>Turin</p> <p><b>Stefania Stefanizzi</b> Head of office</p>	<p>Norway (Bergen, Oslo)</p> <p><b>Guido Barbieri</b> Managing Director</p>	<p>Ecuador (Quito)</p> <p><b>Pierluigi Nionelli a.i.</b> Head of office</p>	
<p>Construction Management</p> <p><b>Edgar Leitner</b> Head of CM Austria  <b>Claudio Isler</b> Head of CM North  <b>Matteo Genini</b> Head of CM South  <b>Hanae Martin</b> Head of CM West  <b>Giovanni Venini</b> Head of Sales CM</p>	<p>Latina</p> <p><b>Gianluca Albera</b> Head of office</p> <p>Construction Management</p> <p><b>Stefano Torresani</b> Head of Construction Mgmt</p>	<p>Portugal (Lisbon)</p> <p><b>Luis Cãncio</b> Country Manager</p>	<p>Bolivia (La Paz)</p> <p><b>Carlos Costa a.i.</b> Head of office</p>	
		<p>Türkiye (Istanbul, Ankara)</p> <p><b>Emrah Onder</b> Country Manager</p>	<p>Brazil (São Paulo)</p> <p><b>André Fernandes</b> Managing Director</p>	
		<p>USA (Washington DC)</p> <p><b>Elisa Comis</b> Country Manager</p>		
		<p>India (New Delhi)</p> <p><b>Lalit Chaabra</b> Country Manager</p>		