

Andrea Galli Chief Executive Officer
Davide Merlini Chief Technical Officer
Cristina Pagani Head Business Unit Switzerland & Austria
Andrea Polli Head Business Unit Italy
Roberto Schürch Head Business Unit International
Aymen Cheikh Mhamed Head Business Unit Middle East and North Africa (MENA) / CBDO

Business Units Management

Business Unit — Switzerland & Austria	
Cristina Pagani	Head BU Switzerland & Austria
Werner Kalunder	Head of Northern market area
Markus Berweger	Head of Eastern market area
Stefano Guandalini	Head of Southern market area
Flavio Maccanelli	Head of Western market area
Adrian Fontana	Head of Construction Mgmt
Market area North	
Werner Kalunder	Head of office Zurich
Andreas Egli	Head of office Rapperswil-Jona
Tobias Ressnig	Head of office Aarau
Market area East	
Markus Berweger	Head of office St.Moritz
Ruedi Waldburger	Head of office Chur
Ruedi Waldburger a.i.	Head of office Ilanz
Market area South	
Fabio De Martino	Head of office Lugano
Simon Züger	Head of office Roveredo
Alessandro Pederzani	Head of office Locarno
Francesco Veronesi	Head of office Yisp
Market area West	
Jacques Fournier	Head of office Sion
Gillaume Kühni	Head of office Lausanne
Alexandre Wicht	Head of office Fribourg
Construction Management	
Edgar Leitner	Head of CM Austria
Claudio Isler	Head of CM North
Matteo Genini	Head of CM South
Hanae Martin	Head of CM West
Giovanni Venini	Head of Sales CM

Business Unit — Italy	
Andrea Polli	Head BU Italy
Paolo Fontana	Head of Design
Stefano Torresani	Head of Construction Mgmt
Marco D'Elia	Financial Director
Milan (Lomazzo)	
Paolo Fontana	Head of office
Rome	
Claudia Savona	Head of office
Trento	
Marco Meneguzzo	Head of office
Turin	
Stefania Stefanizzi	Head of office
Latina	
Gianluca Albera	Head of office
Construction Management	
Stefano Torresani	Head of Construction Mgmt

Business Unit — International	
Roberto Schürch	Head BU International
Barbara Bitetti	Country Manager France
Guido Barbieri	North Europe Area Manager
Elisa Comis	North America Area Manager
Marco Ruggiero	East EU / Asia Area Manager
Europe	
Norway (Bergen, Oslo)	
Guido Barbieri	Managing Director
France (Paris)	
Barbara Bitetti	Country Manager
Israel (Med'in)	
Dan Tzoker	Country Manager
Portugal (Lisbon)	
Luis Cãncio	Country Manager
Türkiye (Istanbul, Ankara)	
Emrah Onder	Country Manager
North America	
USA (Washington DC)	
Elisa Comis	Country Manager
Asia	
India (New Delhi)	
Lalit Chaabra	Country Manager
Oceania	
Australia (Melbourne, Sydney)	
Sabrina Kost	Country Manager

Business Unit — Latin America (LATAM)	
Andrea Galli	Head BU LATAM
Carlos Costa	Area Manager Brazil
Pierluigi Nionelli	Area Manager Hispanoamérica
Giovanni Como	Technical Director
Perù (Lima)	
Sergio Aviles	Head of office
Chile (Santiago)	
Andres Alvares	Head of office
Argentina (Buenos Aires)	
Pierluigi Nionelli	Head of office
Ecuador (Quito)	
Pierluigi Nionelli a.i.	Head of office
Bolivia (La Paz)	
Pierluigi Nionelli a.i.	Head of office
Brazil (São Paulo)	
Carlos Costa	Managing Director

Business Unit — MENA	
Aymen Cheikh Mhamed	Head BU MENA
Serhat Narin	Commercial Director
J.P. Majorcryn	Operational Director
Middle East	
UAE (Dubai)	
J.P. Majorcryn	Head of office
KSA (Riyadh)	
tbd	Head of office
North Africa	
Algeria	
tbd	Head of office

Group Services

CEO	
Finance	
Simone Finelli	Head of Finance
HR	
Irina Weber	Head of Human Resources
IT	
Alessio Biancato	Head of Information Technology
Innovation	
Fabio De Martino	Head of Innovation
Marketing & Communication	
Luca Cereghetti	Head of Marketing & Communication
Strategy & Business Development	
Aymen Cheikh Mhamed	Chief Business Dev. Officer
CTO	
Sales	
Davide Merlini	CTO / Head of Sales
Quality	
Chiara Davi	Quality Group Coordinator