



Andrea Galli Chief Executive Officer / Head BU Switzerland (CH)
Marco Vaghi Chief Financial Officer
Davide Merlini Chief Technical Officer
Andrea Polli Head BU Italy
Roberto Schürch Head BU International

Business Unit — Switzerland	
Andrea Galli	Head BU CH
Werner Kalunder	Head of German speaking area
Stefano Guandalini	Head of Italian speaking area
Adrian Fontana	Head of Construction Management
Flavio Maccanelli	Head of French speaking area / COO
German speaking market area	
Werner Kalunder	Head of office Zurich
Ruedi Walburger	Head of office Chur
Marcus Alig	Head of office Ilanz
Italian speaking market area	
Stefano Guandalini	Head of office Lugano
Simon Züger	Head of office Roveredo
Alessandro Pederzani	Head of office Locarno
French speaking market area	
Jacques Fournier	Head of office Sion
Flavio Maccanelli	Head of office Lausanne a.i.
Adrian Fontana	Head of office Fribourg
Construction Management Switzerland	
Adrian Fontana	Head of Construction Management Deputy: <i>Marco Ruggiero</i>
Construction Management Austria	
Edgar Leitner	Managing Director Pini Austria

Business Unit — Italy	
Andrea Polli	Head BU Italy
Paolo Fontana	Head of Design
Stefano Torresani	Construction Management
Milan (Lomazzo)	
Paolo Fontana	Head of office
Rome	
Marco D'Elia	Head of office
Trento	
Marco Meneguzzer	Head of office
Construction Management Italy	
Stefano Torresani	Head of Construction Management

Business Unit — International	
Roberto Schürch	Head BU International
Vincent Meyer	Managing Director France
Guido Barbieri	North Europe Area Manager
Giovanni Como	Latin America Area Manager
Israel	
Dan Tzucker	Managing Director
France	
Vincent Meyer	Managing Director
Australia	
Sergio Notarianni	Managing Director
North Europe	
Guido Barbieri	Market area manager
Latin America	
Giovanni Como	Market area manager
North America	
Roberto Schürch	Market area manager

Finance	
Marco Vaghi	Chief Financial Officer
Innovation	
Fabio De Martino	Chief Innovation Officer
COM	
Andrea Galli a.i.	Chief Communication Officer
HR	
Marco Vaghi a.i.	Human Resources Officer
IT	
Marco Vaghi a.i.	Information Technology Officer